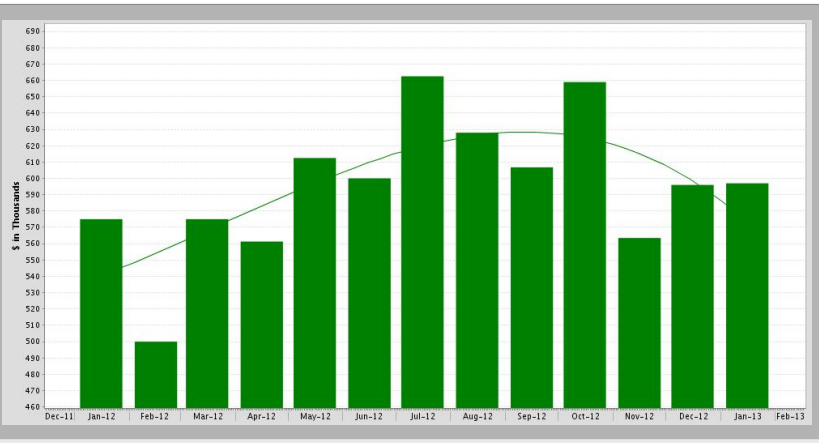
Median Sold Price by Month

Jan-12 vs. Jan-13: The median sold price is up 4%



Jan-12 vs. Jan-13

Jan-12	Jan-13	Change	%
575,000	596,975	21,975	+4%

MLS: MAXEBRD | Period: 1 year (monthly) | Price: All | Construction Type: All | Bedrooms: All | Bathrooms: All | Lot Size: All
Property Types: Residential: (Detached Single) | Sq Ft: All
ZIP Codes: 94568

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Roger Clark Bay East AOR

Median Sold Price by Month

Jan-12 vs. Jan-13: The median sold price is up 4%

Time Period	Median Price	# Units	Average DOM
Jan-13	596,975	16	23
Dec-12	596,000	44	26
Nov-12	563,500	36	27
Oct-12	659,000	43	22
Sep-12	606,750	34	27
Aug-12	628,000	41	27
Jul-12	662,500	42	27
Jun-12	600,000	35	21
May-12	612,500	41	21
Apr-12	561,300	43	24
Mar-12	575,000	31	39
Feb-12	500,000	17	33
Jan-12	575,000	19	42

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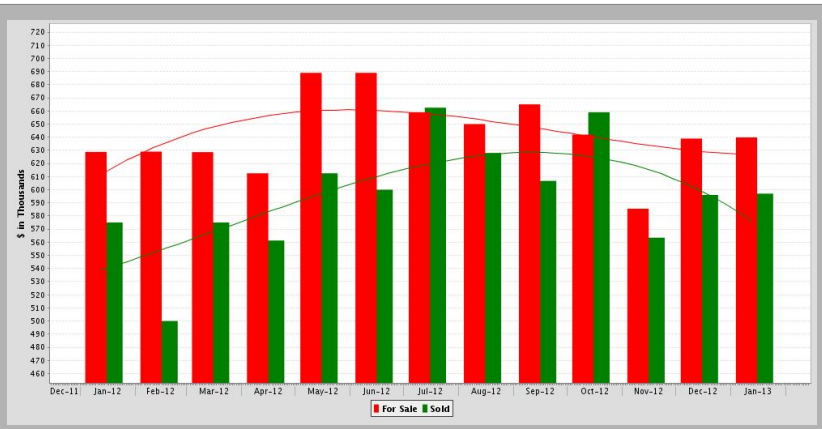
Median For Sale vs. Median Sold

Jan-12 vs. Jan-13: The median price of for sale properties is up 2% and the median price of sold properties is up 4%



Jan-12 vs. Jan-13			
Jan-12	Jan-13	Change	%
628,800	639,841	11,041	+2%

+2%

+4%

Jan-12 vs. Jan-13			
Jan-12	Jan-13	Change	%
575,000	596,975	21,975	+4%

MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
Property Types: Residential: (Detached Single) Sq Ft: All
ZIP Codes: 94568

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Roger Clark Bay East AOR

Median For Sale vs. Median Sold

Jan-12 vs. Jan-13: The median price of for sale properties is up 2% and the median price of sold properties is up 4%

Time Period	For Sale Median	# Properties For Sale	Sold Median	# Properties Sold	Price Difference
Jan-13	639,841	38	596,975	16	-42,866
Dec-12	639,000	43	596,000	44	-43,000
Nov-12	585,527	53	563,500	36	-22,027
Oct-12	641,975	68	659,000	43	17,025
Sep-12	665,000	97	606,750	34	-58,250
Aug-12	650,000	119	628,000	41	-22,000
Jul-12	659,000	105	662,500	42	3,500
Jun-12	689,000	114	600,000	35	-89,000
May-12	689,000	118	612,500	41	-76,500
Apr-12	612,495	106	561,300	43	-51,195
Mar-12	628,600	121	575,000	31	-53,600
Feb-12	629,000	107	500,000	17	-129,000
Jan-12	628,800	102	575,000	19	-53,800

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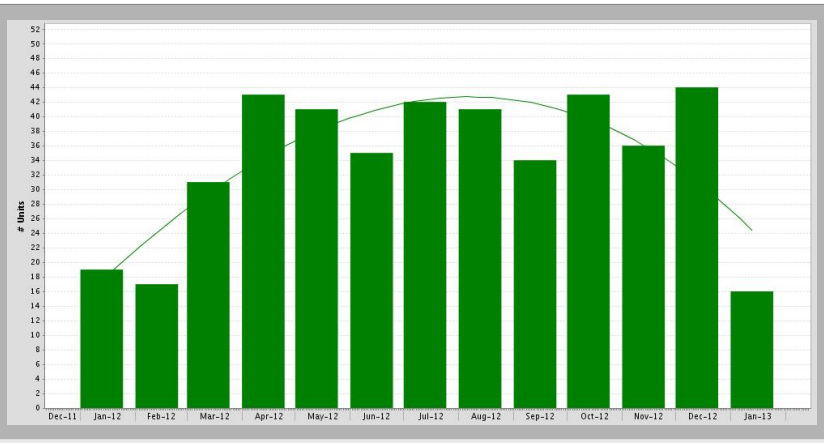
Sold Properties by Month

Jan-12 vs. Jan-13: The number of Sold properties is down 16%



Jan-12 vs. Jan-13

Jan-12	Jan-13	Change	%
19	16	-3	-16%

Full Market -16%

MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
Property Types: Residential: (Detached Single) Sq Ft: All
ZIP Codes: 94568

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Sold Properties by Month

Jan-12 vs. Jan-13: The number of Sold properties is down 16%

	Full Market			Bank Properties			Non-Bank Properties		
Time Period	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Jan-13	16	596,975	23	8	50.0	455,000	8	50.0	853,000
Dec-12	44	596,000	26	11	25.0	605,000	33	75.0	595,000
Nov-12	36	563,500	27	14	38.9	556,150	22	61.1	570,402
Oct-12	43	659,000	22	7	16.3	583,000	36	83.7	662,000
Sep-12	34	606,750	27	7	20.6	400,000	27	79.4	645,000
Aug-12	41	628,000	27	8	19.5	465,500	33	80.5	642,000
Jul-12	42	662,500	27	9	21.4	525,000	33	78.6	694,000
Jun-12	35	600,000	21	9	25.7	605,000	26	74.3	595,000
May-12	41	612,500	21	17	41.5	541,000	24	58.5	717,500
Apr-12	43	561,300	24	22	51.2	431,500	21	48.8	665,000
Mar-12	31	575,000	39	14	45.2	547,750	17	54.8	680,000
Feb-12	17	500,000	33	8	47.1	485,000	9	52.9	562,000
Jan-12	19	575,000	42	7	36.8	500,000	12	63.2	666,500

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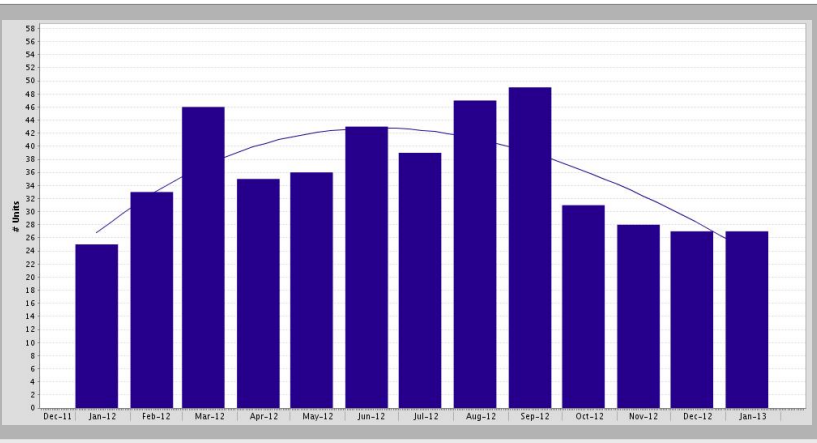
Under Contract Properties by Month

Jan-12 vs. Jan-13: The number of Under Contract properties is up 8%



Jan-12 vs. Jan-13

Jan-12	Jan-13	Change	%
25	27	2	+8%

Full Market +8%

MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
Property Types: Residential: (Detached Single) Sq Ft: All
ZIP Codes: 94568

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Under Contract Properties by Month

Jan-12 vs. Jan-13: The number of Under Contract properties is up 8%

	Full Market			Bank Properties			Non-Bank Properties		
Time Period	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Jan-13	27	585,500	26	8	29.6	484,950	19	70.4	636,305
Dec-12	27	639,000	25	11	40.7	605,000	16	59.3	675,500
Nov-12	28	549,500	24	9	32.1	499,000	19	67.9	550,000
Oct-12	31	599,950	45	9	29.0	524,900	22	71.0	629,475
Sep-12	49	665,000	28	9	18.4	567,000	40	81.6	674,000
Aug-12	47	628,600	18	18	38.3	434,450	29	61.7	658,272
Jul-12	39	610,000	26	9	23.1	479,000	30	76.9	629,000
Jun-12	43	677,880	35	6	13.9	551,950	37	86.0	686,000
May-12	36	649,950	44	5	13.9	499,900	31	86.1	699,900
Apr-12	35	565,000	16	11	31.4	410,000	24	68.6	674,450
Mar-12	46	577,565	20	25	54.4	539,000	21	45.6	688,000
Feb-12	33	578,888	46	11	33.3	520,000	22	66.7	699,950
Jan-12	25	583,000	29	14	56.0	549,975	11	44.0	699,950

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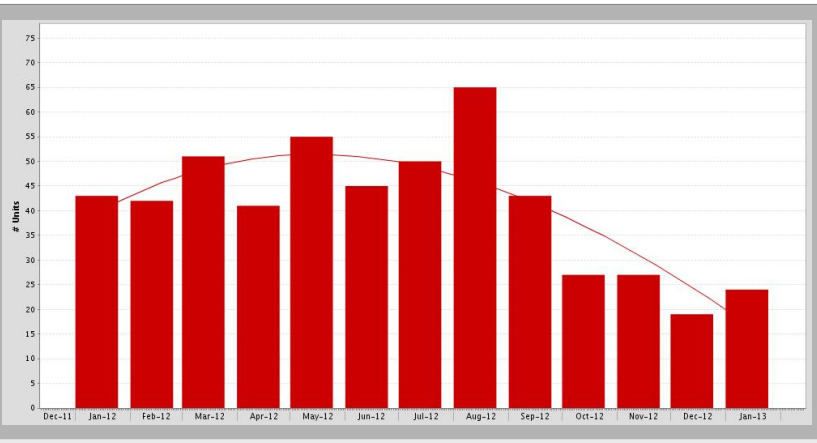
New Properties by Month

Jan-12 vs. Jan-13: The number of New properties is down 44%



Jan-12 vs. Jan-13

Jan-12	Jan-13	Change	%
43	24	-19	-44%

Full Market -44%

MLS: MAXEBRD | Period: 1 year (monthly) | Price: All | Construction Type: All | Bedrooms: All | Bathrooms: All | Lot Size: All
Property Types: Residential: (Detached Single) | Sq Ft: All
ZIP Codes: 94568

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New Properties by Month

Jan-12 vs. Jan-13: The number of New properties is down 44%

	Full Market		Bank Properties			Non-Bank Properties		
Time Period	# Properties	Median Price	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Jan-13	24	644,188	4	16.7	484,950	20	83.3	647,500
Dec-12	19	636,305	5	26.3	514,900	14	73.7	730,652
Nov-12	27	569,000	12	44.4	645,000	15	55.6	549,000
Oct-12	27	579,900	8	29.6	502,400	19	70.4	588,717
Sep-12	43	615,000	10	23.3	459,950	33	76.7	665,000
Aug-12	65	610,000	22	33.9	502,450	43	66.2	629,000
Jul-12	50	599,900	11	22.0	440,000	39	78.0	629,000
Jun-12	45	680,000	9	20.0	500,000	36	80.0	682,950
May-12	55	761,904	8	14.6	640,000	47	85.5	775,000
Apr-12	41	559,990	6	14.6	472,500	35	85.4	599,000
Mar-12	51	579,900	22	43.1	539,950	29	56.9	676,251
Feb-12	42	644,450	16	38.1	462,400	26	61.9	699,950
Jan-12	43	599,900	16	37.2	589,950	27	62.8	685,000

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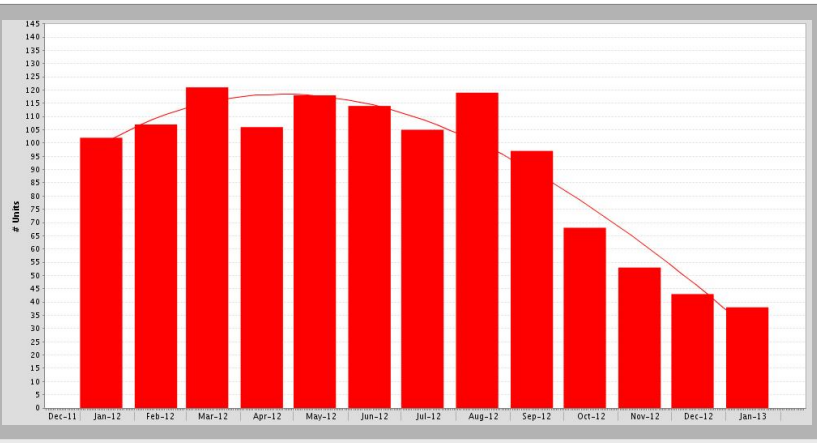
For Sale Properties by Month

Jan-12 vs. Jan-13: The number of For Sale properties is down 63%



Jan-12 vs. Jan-13

Jan-12	Jan-13	Change	%
102	38	-64	-63%

MLS: MAXEBRD | Period: 1 year (monthly) | Price: All | Construction Type: All | Bedrooms: All | Bathrooms: All | Lot Size: All
Property Types: Residential: (Detached Single) | Sq Ft: All
ZIP Codes: 94568

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For Sale Properties by Month

Jan-12 vs. Jan-13: The number of For Sale properties is down 63%

	Full Market			Bank Properties			Non-Bank Properties		
Time Period	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Jan-13	38	639,841	31	8	21.1	484,950	30	79.0	647,500
Dec-12	43	639,000	42	17	39.5	605,000	26	60.5	670,500
Nov-12	53	585,527	36	22	41.5	600,000	31	58.5	579,900
Oct-12	68	641,975	55	20	29.4	485,000	48	70.6	694,000
Sep-12	97	665,000	45	24	24.7	558,450	73	75.3	682,000
Aug-12	119	650,000	49	37	31.1	567,000	82	68.9	681,000
Jul-12	105	659,000	56	27	25.7	567,000	78	74.3	679,500
Jun-12	114	689,000	58	27	23.7	628,600	87	76.3	699,000
May-12	118	689,000	61	26	22.0	560,950	92	78.0	703,000
Apr-12	106	612,495	68	32	30.2	499,000	74	69.8	667,626
Mar-12	121	628,600	67	56	46.3	539,450	65	53.7	689,000
Feb-12	107	629,000	79	45	42.1	499,900	62	57.9	699,999
Jan-12	102	628,800	85	45	44.1	560,000	57	55.9	720,281

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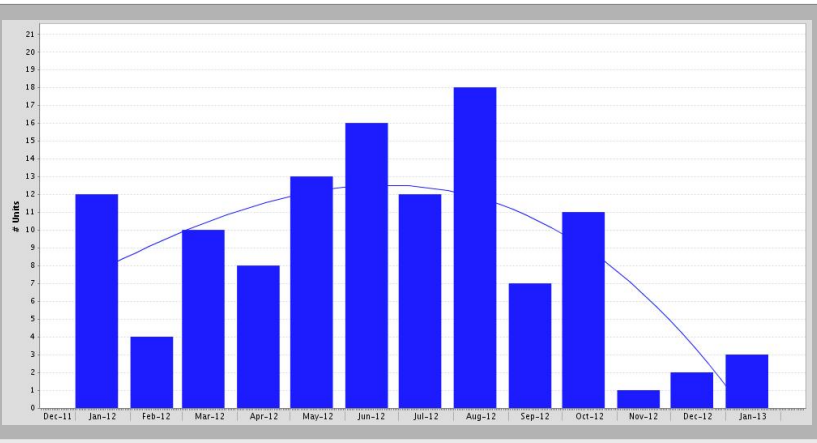
Expired Properties by Month

Jan-12 vs. Jan-13: The number of Expired properties is down 75%



Jan-12 vs. Jan-13

Jan-12	Jan-13	Change	%
12	3	-9	-75%

Full Market -75%

MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
Property Types: Residential: (Detached Single) Sq Ft: All
ZIP Codes: 94568

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Expired Properties by Month

Jan-12 vs. Jan-13: The number of Expired properties is down 75%

	Full Market			Bank Properties			Non-Bank Properties		
Time Period	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Jan-13	3	565,000	23	0			3	100.0	565,000
Dec-12	2	1,074,500	66	2	100.0	1,074,500	0		
Nov-12	1	685,000	4	1	100.0	685,000	0		
Oct-12	11	699,000	112	1	9.1	350,000	10	90.9	704,000
Sep-12	7	580,000	18	3	42.9	649,000	4	57.1	574,500
Aug-12	18	643,500	58	5	27.8	638,000	13	72.2	675,000
Jul-12	12	706,475	39	3	25.0	684,998	9	75.0	780,000
Jun-12	16	743,612	29	5	31.2	500,000	11	68.8	789,000
May-12	13	539,000	47	3	23.1	381,900	10	76.9	644,000
Apr-12	8	677,495	79	3	37.5	1,055,000	5	62.5	579,000
Mar-12	10	604,000	127	5	50.0	381,600	5	50.0	629,000
Feb-12	4	724,997	100	0			4	100.0	724,997
Jan-12	12	745,000	65	2	16.7	607,725	10	83.3	751,500

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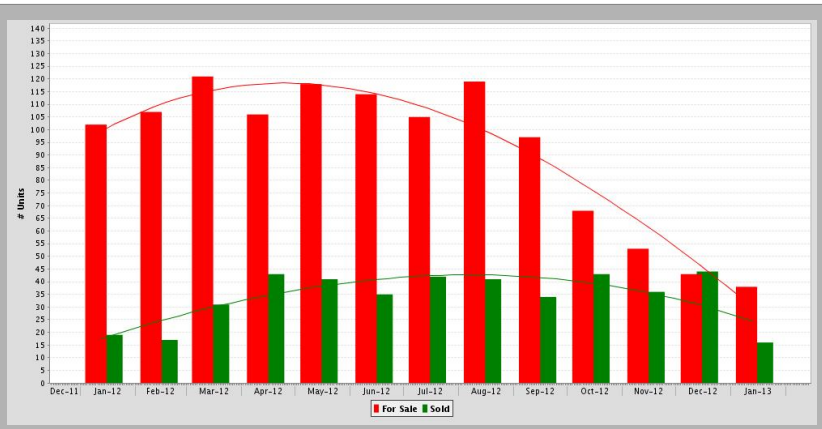
Supply & Demand by Month

Jan-12 vs. Jan-13: The number of for sale properties is down 63% and the number of sold properties is down 16%



Jan-12 vs. Jan-13			
Jan-12	Jan-13	Change	%
102	38	-64	-63%

-63%

-16%

Jan-12 vs. Jan-13			
Jan-12	Jan-13	Change	%
19	16	-3	-16%

MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
Property Types: Residential: (Detached Single) Sq Ft: All
ZIP Codes: 94568

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Supply & Demand by Month

Jan-12 vs. Jan-13: The number of for sale properties is down 63% and the number of sold properties is down 16%

Time Period	# Properties For Sale	Average DOM For Sale	# Properties Sold	Average DOM Sold
Jan-13	38	31	16	23
Dec-12	43	42	44	26
Nov-12	53	36	36	27
Oct-12	68	55	43	22
Sep-12	97	45	34	27
Aug-12	119	49	41	27
Jul-12	105	56	42	27
Jun-12	114	58	35	21
May-12	118	61	41	21
Apr-12	106	68	43	24
Mar-12	121	67	31	39
Feb-12	107	79	17	33
Jan-12	102	85	19	42

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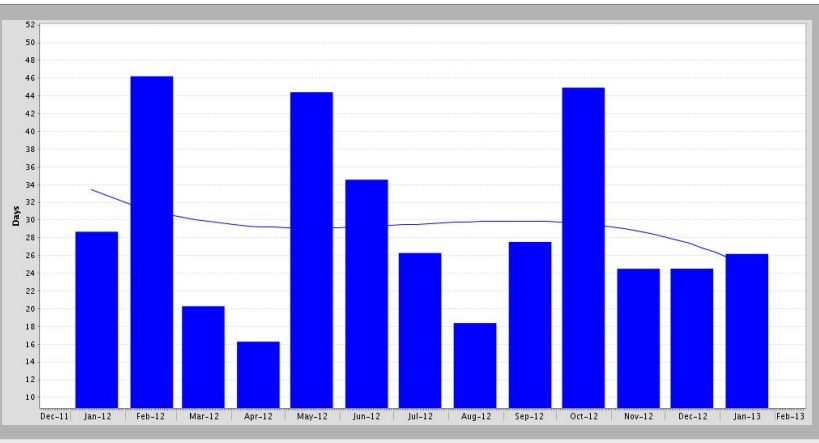
The Average Days on Market by Month

Jan-12 vs. Jan-13: The average days on market is down 9%



Jan-12 vs. Jan-13

Jan-12	Jan-13	Change	%
29	26	-2	-9%

MLS: MAXEBRD Period: 1 year (monthly) Price: All Construction Type: All Bedrooms: All Bathrooms: All Lot Size: All
Property Types: Residential: (Detached Single) Sq Ft: All
ZIP Codes: 94568

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The Average Days on Market by Month

Jan-12 vs. Jan-13: The average days on market is down 9%

Time Period	Average DOM	# UC Units
Jan-13	26	27
Dec-12	25	27
Nov-12	24	28
Oct-12	45	31
Sep-12	28	49
Aug-12	18	47
Jul-12	26	39
Jun-12	35	43
May-12	44	36
Apr-12	16	35
Mar-12	20	46
Feb-12	46	33
Jan-12	29	25

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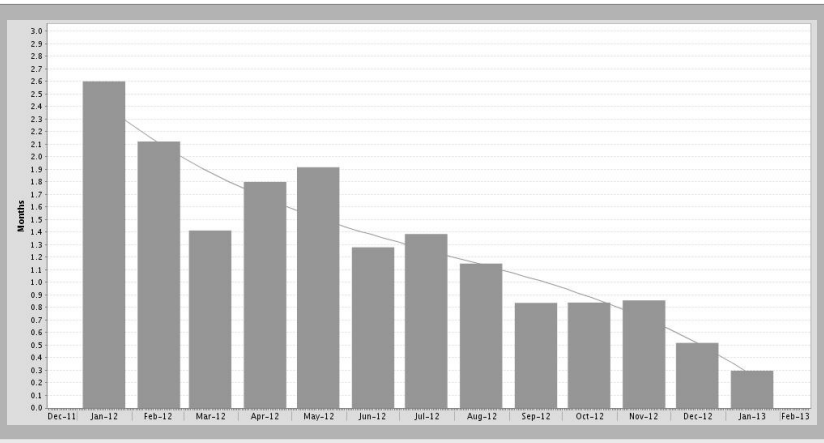
Months Supply of Inventory

Jan-12 vs. Jan-13: The average months supply of inventory is down 89%



Jan-12 vs. Jan-13

Jan-12	Jan-13	Change	%
2.6	0.3	-2.3	-89%

MLS: MAXEBRD | Period: 1 year (monthly) | Price: All | Construction Type: All | Bedrooms: All | Bathrooms: All | Lot Size: All
Property Types: Residential: (Detached Single) | Sq Ft: All
ZIP Codes: 94568

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Months Supply of Inventory

Jan-12 vs. Jan-13: The average months supply of inventory is down 89%

Time Period	# Units For Sale Last Day of Month	# UC Units During Month	MSI	UC Average DOM
Jan-13	8	27	0.3	26
Dec-12	14	27	0.5	25
Nov-12	24	28	0.9	24
Oct-12	26	31	0.8	45
Sep-12	41	49	0.8	28
Aug-12	54	47	1.1	18
Jul-12	54	39	1.4	26
Jun-12	55	43	1.3	35
May-12	69	36	1.9	44
Apr-12	63	35	1.8	16
Mar-12	65	46	1.4	20
Feb-12	70	33	2.1	46
Jan-12	65	25	2.6	29

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